

CHEROKEE COUNTY  
YOUTH COMMERCIAL HEIFER  
SHOW & SALE  
2026  
RECORD BOOK

PREPARED BY: \_\_\_\_\_

AGE: \_\_\_\_\_ GRADE IN SCHOOL: \_\_\_\_\_

DATE SUBMITTED: \_\_\_\_\_

## 2026 CHEROKEE COUNTY YOUTH COMMERCIAL HEIFER SHOW & SALE SUMMARY OF EXPENSES

Name: \_\_\_\_\_ Address: \_\_\_\_\_

City: \_\_\_\_\_ Agent/Teacher: \_\_\_\_\_

### COMPLETE ONLY THOSE ITEMS CALLED FOR

**A. HEIFERS:** All heifers must be priced according to prevailing market. Any unusual variances will be looked upon with disfavor. Add \$5.00 per head for freight, and \$30.00 per pen for entry fee.

DESCRIPTION OF HEIFER	PRICE PER UNIT	COST
1)		
2)		
3)		
4)		
5)		
<b>SUBTOTAL</b>		
<b>OTHER COST:</b>		
FREIGHT		
ENTRY FEES		
<b>TOTAL</b>		

AVERAGE COST PER HEAD ..... \$ \_\_\_\_\_

TOTAL INITIAL COST ..... \$ \_\_\_\_\_



**C. FEED PURCHASED:** Show total feed cost by month. Ration description and/or type of forage must be included. (Do not include cost of equipment.)

DATE	AMT./LBS.	FEED/HAY	UNIT COST	TOTAL COST
<b>TOTAL</b>	XXXXXXXXXXXXXXXX	XXXXXX	XXX	

DATE	AMT./LBS.	FEED/HAY	UNIT COST	TOTAL COST
<b>SUB-TOTAL FORWARD</b>	XXXX	XXXX	XXXX	
<b>TOTAL</b>				\$

**D. SUMMARY:**

**Validation: December 13, 2025**

**Check-In: March 21, 2025**

Total number of days fed: 98

1. Total cost of finished heifers ..... \$ \_\_\_\_\_  
(Totals from A + B + C)
2. Average cost of finished heifers ..... \$ \_\_\_\_\_  
(Totals from A + B + C divided by Total # heifers tagged-in)
3. Total initial cost of heifers (Section A Total # heifers tagged-in) . . . . \$ \_\_\_\_\_
4. Total cost of feedstuffs fed (Section C Total Cost) ..... \$ \_\_\_\_\_
5. Total pounds of feed purchased (Section C Total lbs) ..... \_\_\_\_\_  
(Include prepared feed & minerals only - not hay.)
6. Average cost per head per day ..... \$ \_\_\_\_\_  
(Section Cost Totals B + C divided by days fed and that number divided by Total # heifers tagged-in)

Record book judges will interview all exhibitors. All summary sheets, records, and other SUPPORTING EVIDENCE is due at time of check-in.

**NOTE: DATA SHOULD BE RECORDED BEGINNING ON DATE HEIFERS WERE IN YOUR POSSESSION THROUGH SALE NIGHT.**

TRANSFERS OF SECTION TOTALS FOR YOUR CONVENIENCE.

Section A \$ \_\_\_\_\_

Section B \$ \_\_\_\_\_

Section C \$ \_\_\_\_\_

TOTAL \$ \_\_\_\_\_

# RECORD BOOK INSTRUCTIONS

## CHEROKEE COUNTY YOUTH COMMERCIAL HEIFER SHOW & SALE

2026

EVERY PARTICIPANT IS  
REQUIRED TO SUBMIT A RECORD  
BOOK.

RECORD BOOKS DUE ON  
WEDNESDAY MARCH 25, 2026  
AT TIME OF CHECK-IN

# TIPS FOR RECORD KEEPING

1. Keep all receipts for purchases of heifers, feed, hay, supplements, and veterinary services.
2. Keep daily log of feedstuffs given to heifers to help figure total feed consumed and monitor project activities.
3. Do not wait until the last minute to assemble all needed materials for the record book.
4. Check calculations carefully before making final copy of expense and summary sheets.
5. The record book can be typed or handwritten. Please remember neatness is important to the overall presentation of your record book.
6. Days on feed include both the validation day and the date that heifers weigh in.

## **IMPORTANT FORMULAS FOR THE COMMERCIAL HEIFER PROGRAM**

1. Average cost per head:

Costs of purchase of all heifers plus freight costs and entry fees added together and divided by number of heifers equals average cost per head.

2. Total Initial Cost:

Costs of purchase of heifers plus freight costs and entry fees added together will equal the total initial cost.

3. Veterinary Costs:

Costs of vaccinations, worming, breeding, palpation, etc. added together.

4. Total Number of Days on Feed:

Initial date is to begin when validated to show day

5. Total Cost of Finished Heifers, Add together the following:

Initial cost of heifers, veterinary costs, and feedstuff costs cost to equal total cost of finished heifers.

6. Average Cost of Finished Heifers:

Total cost of finished heifers divided by the number of heifers tagged-in.

7. Total Cost of Feedstuff Fed:

Add costs of mixed feed, supplements, hay, minerals, etc. together to equal total cost of feedstuffs fed.

8. Total Pounds of Feed Consumed:

Add together all the pounds of mixed feed, supplements, and minerals fed.

Only include feed that you fed, not feed you have left over.

9. Average Cost per Head per Day:

Add the costs of feedstuffs fed and veterinary expenses together and divide by the total number of days fed and then divide that number by the number of heifers (tagged-in) to equal the average cost per head per day

# **CHEROKEE COUNTY PROJECT SHOW COMMERCIAL HEIFER SHOW**

## **RULES AND REGULATIONS**

1. All entries for this division will be subject to the General Livestock Rules of the Cherokee County Youth Project Show except where they conflict with the requirements of this division in which case the division rules will prevail. In the event of special circumstances that may arise, or a conflict between rules, decisions of the Executive Board and the Commercial Heifer committee will be final.
2. Showing will be based on the following three categories:
  - a. A pen of two heifers
  - b. Record book
  - c. Interviews
3. The sales order will be determined by a 200 point system which is broke down as Judging of the animals (100 pts), Interview (50 pts), & Record books (50 pts). In the case of a tie, cattle scores will be used to break the tie.
4. Any contracts, agreements or obligations between exhibitors and breeders are between the two parties. The Cherokee County Project Show is not responsible or obligated to any of these agreements and accepts no liability for them.
5. There will be a \$30 dollar entry fee per pen. All entries, entered into the sale, will be charged 5% commission.

## **RECORD BOOKS AND INTERVIEWS**

1. Exhibitors are required to submit a record book for competition. Also exhibitors are required to answer questions in an interview process at the time of the show.
2. Record books will be turned in at time of animal check in.
3. Record Books will go by the following format:
  - a. Summary of expenses (forms will be provided by the show)
  - b. Essay (minimum of two pages)
  - c. Pictures (no more than two pages)
  - d. Receipts (must include all receipts associated with project)
    - i. Record books will only need data from the months between validation and turning in of record books.
4. Interview questions will be handed out at validation.
5. Record book covers will be a basic three-ring binder with all articles secured.